

A man in a blue suit and glasses is pushing a large white industrial machine on wheels. He is smiling and looking towards the camera. The machine has multiple compartments and control panels. The background shows a factory setting with various pipes and equipment.

ZAPP

KEEP ORDERS MOVING.
SALES ASSOCIATE – INSIDE SALES
INDIA – MIDDLE EAST – SOUTH EAST ASIA SALES



In this role, you will...

- _prepare quotations and book sales orders in SAP
- _coordinate dispatch documents with Logistics and update customers on shipping, backorders and stock-outs
- _manage reorders, vendor registration and payment follow-ups with Sales
- _align with local and global teams on strategy, key customers, audits, controls and continuous improvement
- _build product, service and pricing knowledge, prioritize tasks and achieve sales goals



You'll fit right in if you...

- _have 5–10 years of inside sales experience in steel or a related manufacturing environment
- _are confident in inside sales processes, SAP/ERP and order-to-cash workflows
- _drive process improvements and work effectively with internal teams
- _communicate clearly, solve problems and make strong decisions
- _have an engineering degree (preferred) or a commerce background
- _understand BIS quality standards (advantage) and deliver results under tight timelines



Location

India, Pune



Work model

Hybrid



Working time

Full-time



Career level

Experienced professional

Contact

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DO.
BETTER.
TOGETHER.